



## Bernardo Reyes Retana K.

### Contact

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### Practices and Sectors

- Banking and Finance
- Capital and Debt Markets
- Financial Services and Investment Funds
- Mergers and Acquisitions
- Private Equity
- Sustainability & ESG

### Profile

Bernardo is a financial lawyer with over 19 years of experience in both private and public offerings of securities in Mexico and abroad, advising issuers, investors, underwriters, holders (including Retirement Fund Managers - AFORES), intermediaries, rating agencies and consulting firms, including in the offering of corporate bonds, government securities offerings, development capital certificates (CKDs), Real Estate Investment Trusts (FIBRAs), Energy and Infrastructure Investment Trusts (FIBRAs E), securitizations of various types of assets (such as automotive, mortgage and payroll loans, equipment and machinery leases, and infrastructure projects and others), and ESG bonds. He also has experience on complex domestic and cross-border transactions mostly related to financing and structured finance, as well as in joint ventures, strategic alliances, corporate restructurings, and mergers and acquisitions of highly regulated sectors and industries.

### *Studies:*

- Master of Laws (LL.M.), University of Pennsylvania Law School, Philadelphia
- Certificate in Business, The Wharton School, University of Pennsylvania, Philadelphia
- Law degree (J.D. equivalent), Universidad Iberoamericana, Mexico City

His working languages are Spanish and English.

### Experience

His experience also includes representing and advising financial entities, such as private and public banking institutions, and other companies on financial regulatory matters in Mexico. Prior to joining, he was a member of the legal teams at Value Grupo Financiero and Banco INVEX.

## **Academic and Publishing collaborations**

Bernardo has extensive experience in the education field, regularly teaching at Universidad Iberoamericana. Additionally, he has been involved in the following publications:

- Fintech 2024: Trends and Developments, Mexico Chapter, published by Chambers and Partners
- Guide: Private Equity Laws and Regulations Mexico 2023, Ninth Edition, published by ICLG
- Article: "Reform of the Securities Market Law in Mexico Opens Doors for New Investors," published by LexLatin
- Article: "For the First Time, ESG and Gender Initiatives Proposed in Reform Project for the Securities Market Law," published by El Economista
- Fintech Guide 2023, published by Chambers and Partners
- Global Fintech Guide 2022, Mexico Chapter, published by Chambers and Partners
- Banking Regulation Guide 2021, Mexico Chapter, published by Global Legal Insights
- Banking Regulation Guide 2020, Mexico Chapter, published by Global Legal Insights

## **Recognition**

- Chambers and Partners Global: Capital Markets (Up and Coming)
- Chambers and Partners LATAM: Capital Markets (Up and Coming)
- Legal 500 LATAM: Capital Markets (Next Generation Partner)
- Latin Lawyer 250: Corporate and M&A, Banking & Finance, Private Equity
- Leaders League: Banking and Finance (Excellent),
- IFLR 1000: Banking, Capital Markets (Highly Regarded)
- Best Lawyers: Capital Markets, Corporate/ M&A