

Pérez-Llorca



Bernardo Reyes Retana K.

Contact

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Practices and Sectors

- Banking and Finance
- Capital and Debt Markets
- Financial Services and Investment Funds
- Mergers and Acquisitions
- Private Equity
- Sustainability & ESG

Profile

Bernardo has been a member of the firm since 2012. He is based in our Mexico City office and is a transactional lawyer with over 20 years of experience. His practice focuses primarily on domestic and cross-border M&A transactions, co-investments, joint ventures and strategic alliances in highly regulated sectors and industries.

He also has extensive experience in financing transactions, structured finance and public and private offerings of securities in Mexico and abroad, advising issuers, holders, qualified and institutional investors (including Retirement Fund Managers - AFORES), intermediaries, rating agencies and consulting firms, including corporate bonds, government securities, development capital certificates (CKDs), Real Estate Investment Trusts (FIBRAs), Energy and Infrastructure Investment Trusts (FIBRAs E), CERPIs, securitizations of various types of assets (such as automotive loans, mortgage loans, payroll loans, equipment and machinery leases, infrastructure projects and others), and bonds labeled under ESG standards.

Studies:

- Master of Laws (LL.M.), University of Pennsylvania Law School, Philadelphia
- Certificate in Business, The Wharton School, University of Pennsylvania, Philadelphia
- Law degree (J.D. equivalent), Universidad Iberoamericana, Mexico City

His working languages are Spanish and English.

Experience

His experience also includes representing and advising financial entities regulated and supervised in

Mexico. He currently serves as independent board member of the financial entity regulated by the CNBV of Banco Bradesco in Mexico. Prior to joining the firm, Bernardo was a member of the legal teams at Value Grupo Financiero and Banco INVEX.

Additionally, from 2014 to 2016, Bernardo worked as an international associate in the New York office of Cleary Gottlieb Steen & Hamilton LLP.

Academic and Publishing collaborations

Bernardo has extensive experience in academia. He currently serves as professor of the course “M&A - Anatomy of Mergers and Acquisitions” at Universidad Iberoamericana and has previously taught at the law schools of Universidad Panamericana (Mexico City - Mixcoac) and Universidad Anáhuac Norte.

Additionally, he has contributed to the following publications:

- Fintech 2024: Trends and Developments, Mexico Chapter, published by Chambers and Partners
- Guide: Private Equity Laws and Regulations Mexico 2023, Ninth Edition, published by ICLG
- Article: “Reform of the Securities Market Law in Mexico Opens Doors for New Investors,” published by LexLatin
- Article: “For the First Time, ESG and Gender Initiatives Proposed in Reform Project for the Securities Market Law,” published by El Economista
- Fintech Guide 2023, published by Chambers and Partners
- Global Fintech Guide 2022, Mexico Chapter, published by Chambers and Partners
- Banking Regulation Guide 2021, Mexico Chapter, published by Global Legal Insights
- Banking Regulation Guide 2020, Mexico Chapter, published by Global Legal Insights

Recognition

- Legal 500 “Next Generation Partner of the Year 2025”, Capital Markets Mexico
- Chambers and Partners Global: Capital Markets (Up and Coming)
- Chambers and Partners LATAM: Capital Markets (Up and Coming)
- Latin Lawyer 250: Corporate and M&A, Banking & Finance, Private Equity
- Legal 500 LATAM: Capital Markets (Next Generation Partner)
- Leaders League: Banking and Finance (Excellent)
- IFLR 1000: Banking, Capital Markets (Highly Regarded)
- Best Lawyers: Capital Markets, Corporate/M&A