Pérez-Llorca



Antonio De Lisi

Contact

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Practices and Sectors

- Banking and Finance
- Financial Services and Investment Funds
- Mergers and Acquisitions
- · Projects, Energy and Infrastructure

Profile

Antonio has 16 years of experience in cross-border and domestic energy and infrastructure development and finance transactions, financings and mergers and acquisitions.

Studies:

- Master of Laws (LL.M.), Columbia University, Law School, New York
- Law degree (J.D. equivalent) with honors, Instituto Tecnológico Autónomo de México, Mexico City

His working languages are Spanish, English, French and Italian.

Experience

His practice is focused on the representation of private and public sector entities in cross-border and domestic energy, joint venture and project development transactions, including in connection with the structuring of and participation in public tenders for major energy and infrastructure projects and the negotiation of joint venture and other investor agreements, commercial supply and off-take agreements, operating agreements, engineering, procurement and construction contracts and other project development agreements. He also routinely advises clients on cross-border and domestic financing transactions, including project, corporate, trade and structured financing.

Antonio's practice also encompasses regulatory matters related to the ongoing operation of energy projects, including day-to-day advice to major international fuel retailers with operations in Mexico. As part of his experience in the energy sector, he has assisted clients in projects involving the development of power generation projects, marine terminals, FPSOs, offshore platforms and jackups, crude upgrading and refining assets, and gas projects. He has advised clients in power projects awarded based on auctions called by the National Center for Energy Control (CENACE).

His recent experience includes acting as counsel to a Mexican oil company in a series of senior secured structured financings to fund the acquisition of two offshore jack-up drilling units with a combined value in excess of USD \$400 million; he also advised on a portfolio of onshore drilling rigs with a combined value of USD \$145 million, and two modular drilling units for the development of offshore activities with a combined value of USD \$200 million, as well as in the negotiation of the related EPC contracts. Antonio also advised clients in mergers, acquisitions and other strategic investments and transactions in the tourism sector.

Recognition

- Legal 500: Energy and Natural Resources (Next Generation Partner), Projects & Infrastructure (Leading Associate)
- Best Lawyers: Energy, Project Finance and Development