Pérez-Llorca



Jesús Varela

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Practices and Sectors

- M&A
- Real Estate

Profile

Jesús Varela joined Pérez-Llorca in September 2020. Prior to joining, he was Managing Partner for Spain and Head of Spanish Real Estate at a global law firm and, before that, partner in the real estate practice at a *magic circle* law firm, based in Madrid.

Studies:

- Currently – Degree in Business Management and Administration, Universidad de Educación a Distancia (UNED)
- 2000 Master's Degree in Planning and Licenses, CESBAL (Centro de Estudios Bayer de Administración Local)
- 1998 Advanced Course in Law, Corporate Law, Instituto de Empresa
- 1997 Doctorate Programme, Universidad Complutense de Madrid
- 1994 International Legal Studies, Columbia University in the City of New York
- 1993 Degree in Law, Universidad Complutense de Madrid

He speaks Spanish, English and French.

Experience

Jesús Varela's practice focuses on NPL portfolio trades, real estate financings for banks and non-banks (direct lending), special situations in the real estate field, asset deals and share deals (generally, on the buy side of those deals), fund formation and joint ventures in all the segments and products on the Spanish real estate market (build-to-rent residential, co-living, offices and co-working space, retail, logistics, hospitality, healthcare, student accommodation, and more). Recently, Jesús has advised top international investors, developers and lenders on the most significant real estate deals, in terms of size and complexity, in Spain.

Academic and Publishing Collaborations

Jesús Varela recently wrote the article "*Alternative Lending in the Spanish Real Estate Sector*".

Professional Organisations

The Madrid Bar Association (ICAM).

Recognition

Jesús Varela has been recognised in different legal directories including:

- Chambers Europe: 'Real Estate' (Band 1).
- Legal 500 EMEA: 'Real Estate & Construction' (Leading Individual).
- Leaders League: 'Real Estate'.
- *Best Lawyers*®: 'Real Estate Law', 'Banking & Finance Law' and 'Investment Funds'.